

## 2025-MeHI-02

### Digital Health Sandbox Challenge: Innovations to Support Advancing Health Equity in Massachusetts Questions and Answers

- **Can a company apply to more than one track?**
- No. Companies must select one track as part of their application.
  
- **If my company could fit into multiple tracks, which one should I select?**
- Companies should select the track that they feel best aligns with their solution. Companies are encouraged to submit their application by the November 22<sup>nd</sup> early application deadline. MeHI will review and provide feedback on any application submitted by midnight on November 22, 2024. MeHI will consider track selection in the review and may suggest that an applicant consider applying for a different track.
  
- **Our company has not yet raised a price round. How should we answer the application question on our valuation?**
- Companies should provide a self-evaluation of their company valuation. Please be as realistic as possible with your answer.
  
- **What stage of company should apply for the Challenge?**
- There are no specific requirements, however companies should already have a minimum viable product that is ready to be validated with a Sandbox. Solutions should also not be widely commercially available.
  
- **Can a company that has been a finalist in a previous MeHI Challenge, or received a previous grant from MeHI apply for the AHEM Challenge?**
- Yes. Companies that have participated in a previous MeHI program, including the Sandbox Rolling Grant Program or a previous Sandbox Challenge, may apply for the AHEM Challenge. Applicants are encouraged to be clear about how this program will uniquely benefit their company and how any Sandbox project would be different than a previous Sandbox project that they completed.
  
- **Will Massachusetts companies receive preference in the application review?**

- Any company with a presence in the United States can apply for the Challenge. MeHI has set a goal of 50% of the companies selected for the program having a presence in Massachusetts.
- **How many companies do you anticipate will apply?**
- MeHI received 48 qualified applications for our Women+ Health Challenge and 38 qualified applications for our Healthy Aging Challenge.
- **Will the winning companies receive the grant funding?**
- No. For the three winners of the “Sandbox Tracks”, funding is awarded directly from MeHI to the Sandbox that each winner has selected as their partner. The funding covers the costs for the Sandbox to run their validation or testing project. For the Medicaid Pilot Track, funding is awarded directly from MeHI to Community Care Cooperative (C3) and UMass Chan Medical School to cover their costs for conducting the pilot with the winning company. No funding is awarded to the winning companies.