

FIBER CONNECT, LLC.

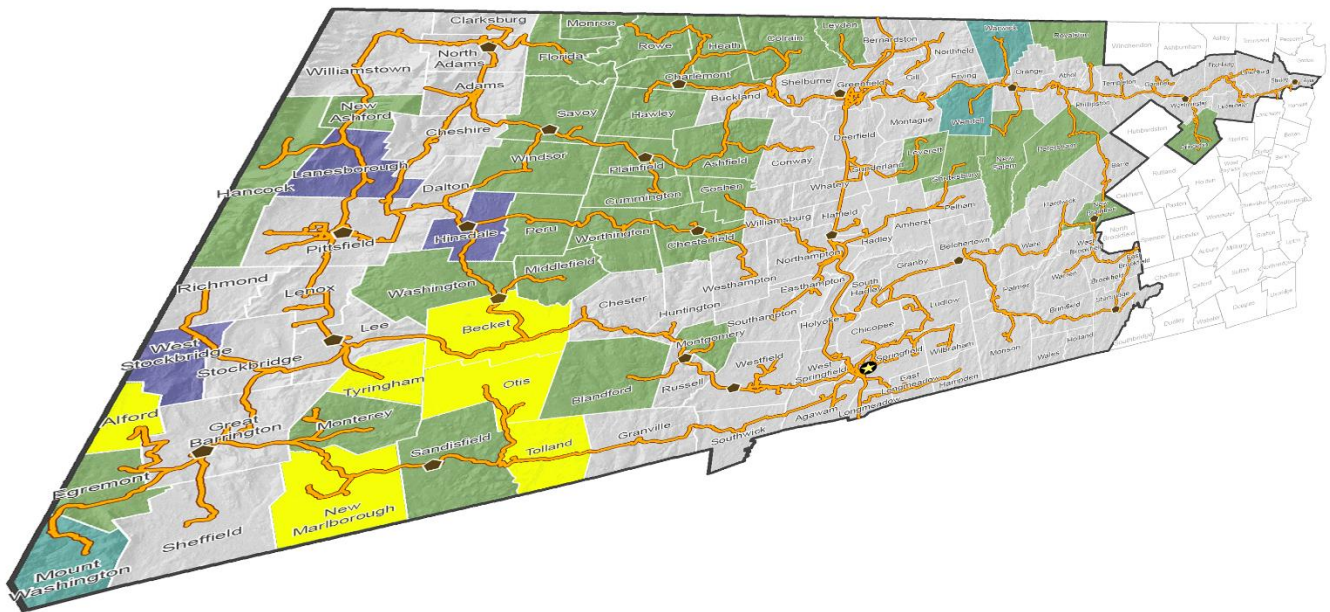
Data @ the Speed of Light

ALFORD – BECKET – NEW MARLBOROUGH – OTIS – TOLLAND -- TYRINGHAM

RFP No. 2017-MBI-02

Response to RFP

January 11th 2017



Fiber Connect, LLC.

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January 11, 2017

Procurement Officer and Submittal Address:
Ed Donnelly
Massachusetts Technology Collaborative
75 North Drive
Westborough, MA 01581-3340

RE: High Bandwidth Internet Network Procurement

Dear Mr. Donnelly,

On behalf of Fiber Connect (FC), thank you for giving us the opportunity to propose Fiber Connect's solutions for the town(s) of **Alford, Becket, New Marlborough, Otis, Tolland, and Tyringham**. Currently, FC is in the planning phase for the towns listed above. One goal of planning in these towns is to provide high quality Internet Service with as minimal municipal cost as possible. In doing so, FC will combine MTC grant allocations, municipal grants, and FC's own equity. To that end, allocation requests beyond the MTC stated value can be negotiated as additional MTC funds or as Municipal payments TBD.

Fiber Connect can be the Berkshires' Premier Internet Service Provider, giving citizens of the Berkshires' advantages such as:

- A Berkshires Based Internet Company for dealing with any network issues in a timely and efficient manner.
- A Network we know because we built it. With full knowledge of a Network built by us, any town in the Berkshires can rely on our team for best in class service.
- The Berkshires promise. Fiber Connect is dedicated to growing the Berkshires' and Massachusetts' economies. We are committed to using Berkshires' and Massachusetts' firms as our primary partners.

The reliability and security of Berkshire County's networks are our focus. Fiber Connect is a community driven Internet Solutions company that understands a grassroots effort from design to implementation to daily network function. Should you have any information or require any further information please feel free to contact me.

Sincerely,

Adam Chait
Chief Executive Officer
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